

REMOVE & REPLACE



UNDERSTANDING AND COMPARING
RENOVATION QUOTES



jasonwindows.com.au



Munster: Old timber door removed and replaced with Jason Double Sentry Doors, pictured in timber look Western Red Cedar.

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Understanding and Comparing Renovation Quotes

Renovating your home allows you to express your creativity and unlock potential in your home.

You can easily boost the value and appearance of your house by redesigning rooms with a clever renovation. Replacing your old windows and doors can make a big difference!

But renovations can be quite expensive so it is important to take into account the key factors that can affect the cost.

What's the difference between an estimate and a quote?

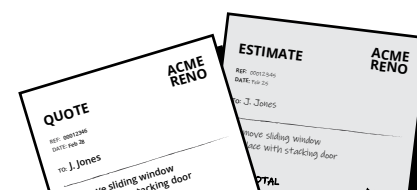
You've found the perfect contractor to remove & replace your doors and windows. Their pricing seems very reasonable based on the estimate they have provided you—but what is the difference between an estimate and a quote?

An estimate is an educated guess based on the information you have provided to a contractor. It is just a starting point.

A quote is more accurate because it takes into account the various components of your home that will be affected by the removal or installation process.

Estimates often come across as cheaper than quotes since they are based on fewer details, whereas quotes take into account the amount of work to be done, the quality of the materials, and the experience of the contractor required to perform your job.

While you should be able to get a rough idea of your window and door renovation cost from the contractor's estimate, it is important to understand an estimate is subject to change so it's always a good idea to ask for a proper quote if you intend to proceed with the job.



Ask your contractor...

Is this an estimate or a quote?

***TIP...** Don't compare an estimate with a quote!

Comparing Quotes

Getting a variety of quotes is a key part of making informed decisions when it comes to home renovations.

You'll want to make sure you have a good idea of what's included in each quote before getting too deep into the decision making process.

But don't solely compare your quotes based on prices as that can sometimes lead to frustration and disappointment.

As a homeowner, you want to know that the company you're considering is competitively priced, but you also want to make sure they are reputable, qualified and trustworthy.

*** TIP...** If it sounds too good to be true, it usually is! Significantly cheaper quotes are often a sign that something has been missed or left out to help bring the quoted price down.

It's important to recognise that just because one company is offering a lower price than another it doesn't mean they're necessarily the best option for you. If the cheaper company doesn't do a good job, it won't matter how cheap they are.

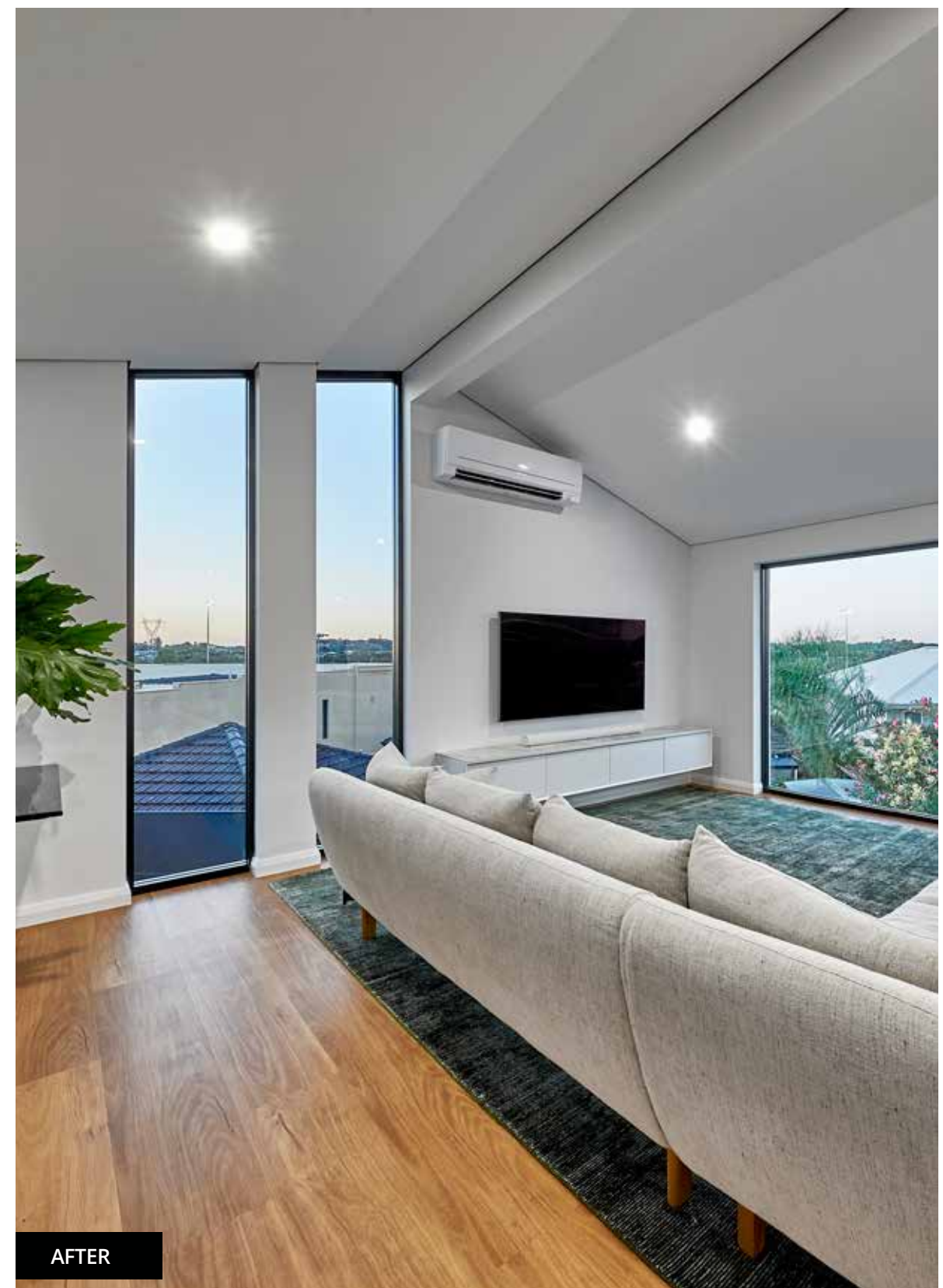




Alkimos: Sliding window converted to Jason Sliding Doors in Silver Lustre with matching Jason Sliding Security Screen.



Carramar: The timber door with side-lite was replaced with a new Jason Windows Sentry Door and Security Screen.



East Fremantle: The sleek and modern aluminium Jason Fixed Windows, with a striking Night Sky Black finish, are a welcome upgrade from the weathered timber windows that had lost their charm.

Things to Consider

When comparing quotes from window and door replacement companies you should also consider:

Have they itemised the quote?

What is the extent of work included in the quote?

Are they going to use quality materials?

Are quality performance claims backed up with evidence?

Does the contractor have insurance cover and offer a warranty?

When can they start and how long will it take?

Is there proof of their experience and qualifications?

ITEMISED QUOTES

The cost of a new window or door varies depending on the type of window or door you have requested, the quality of the installation, material used and the finish.

It is always a good practice for homeowners to ask what the quote includes. This will eliminate some of the confusion and present clear terms of what to expect. It also helps you evaluate and compare quotes from different companies.

QUOTE



Ask your contractor...

If your quote is not properly itemised you should feel comfortable asking for a revised quote before signing a contract.



BI-FOLD WINDOWS



DOUBLE HUNG WINDOWS



FIXED WINDOWS



LOUVRE WINDOWS



CASEMENT WINDOWS



SLIDING WINDOWS



AWNING WINDOWS

NOTE: Images are for illustrative purposes only and depict the different types of Jason Windows that are available. These examples are installed in new homes. Fit and finish may be different on renovation projects and you should seek advice from your contractor.

TYPES OF WINDOWS

Sliding windows, awning windows, fixed windows, bi-fold windows, louvre windows, double hung windows, casement windows, and servery windows. There's certainly a wide range of window frames to choose from when renovating your home and each of them will suit different budgets.

If you request a quote from multiple window renovation companies, you should make sure they are quoting the same kind of window and using the same quality materials.

A good contractor will ensure clarity at this point by clearly defining the type of window that is being supplied. For example, "Bi-fold Servery Window" rather than just "Servery Window" should be itemised on your quote. It's important to be specific with these details because they can vary significantly.

Ask your contractor...

In choosing an appropriate framing system, a good contractor will take into consideration the weight of the glass, wind loads, BAL ratings, location and environmental surrounds of your doors and windows. These are important factors that can affect the price—which a cheaper quote may overlook for cost cutting measures.

TYPES OF DOORS

Deciding which type of door to choose as part of your renovation can be difficult. This is because each type will suit different budgets, functionality and needs.

For most renovation jobs there are more than one type of door that is suitable for your requirements. For instance, if you're looking to renovate your alfresco area and create a large open space between rooms you might consider bi-fold doors, sliding doors or stacking doors.

Because of this, it is important to choose a style of door based on what you want the renovation to look like, and how you plan to use the area.

A good contractor will work with you during this process to find the best option for your budget.

Did you know...

Jason Windows offers three different frame options to suit your budget and project requirements. Ask our Remove & Replace partners about our Residential, Benchmark, and Commercial ranges.



STACKING DOORS



TIMBER LOOK DOORS



PIVOT DOORS



SENTRY DOORS



FRENCH DOORS



SLIDING DOORS



BI-FOLD DOORS

NOTE: Images are for illustrative purposes only and depict the different types of Jason Doors that are available. These examples are installed in new homes. Fit and finish may be different on renovation projects and you should seek advice from your contractor.

TYPES OF GLASS

Most kinds of glass may look the same but there are important differences in their performance.

Jason Windows offer 4mm glazing as a minimum whereas some suppliers will provide 3mm glazing.

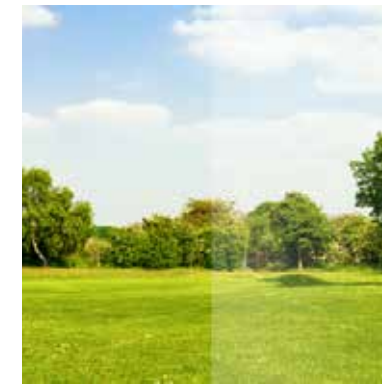
Similarly, Jason Windows offer 5mm as standard for Grade A safety glass whereas some suppliers will substitute 4mm Grade A safety glass where the standard allows it.

A good window and door renovation company will be able to recommend the right type of glass based on your needs.

If your primary concern is privacy, you may opt for obscured glass such as Translucent, Spotswood, or Satinlite - or glass that is tinted.

If energy efficiency is a concern you may consider Low-E glass, tinted glass, double glazing or a combination of these depending on the orientation of your windows and your budget.

***TIP...** It's important to clarify the type of glass that your contractor is intending to use for your window or door renovation as this will not only affect the price of the quoted work, it will also have an impact on your enjoyment from the renovation in terms of solar heat gain, safety, acoustics and general comfort in your home.



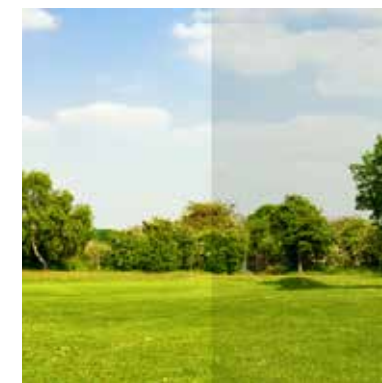
CLEAR



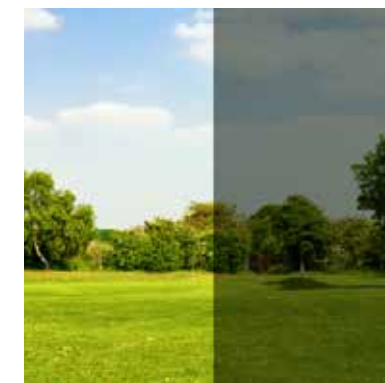
NEUTRAL



GREEN



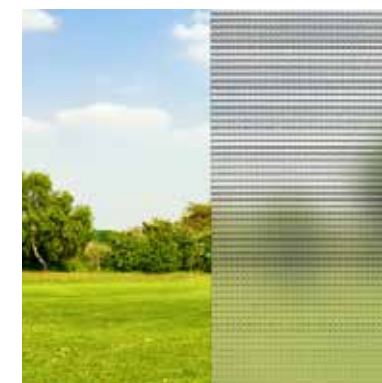
GREY



SUPERGREY



TRANSLUCENT



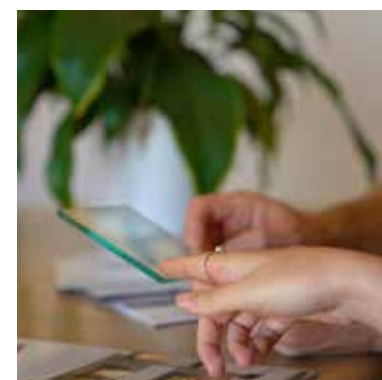
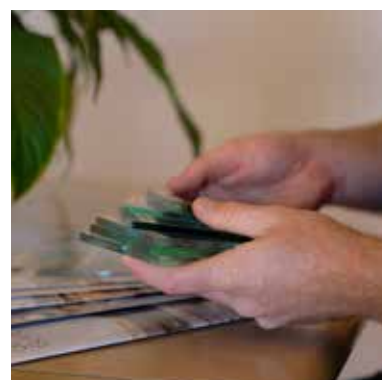
SATINLITE



SPOTSWOOD



CATHEDRAL



EXTENT OF WORK INCLUDED IN THE QUOTE

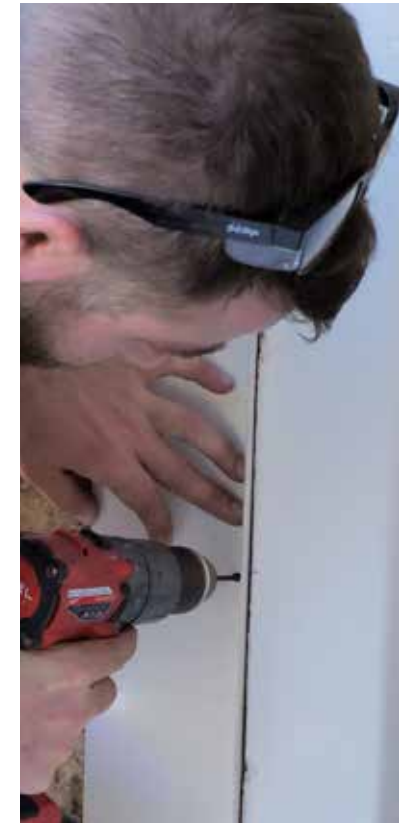
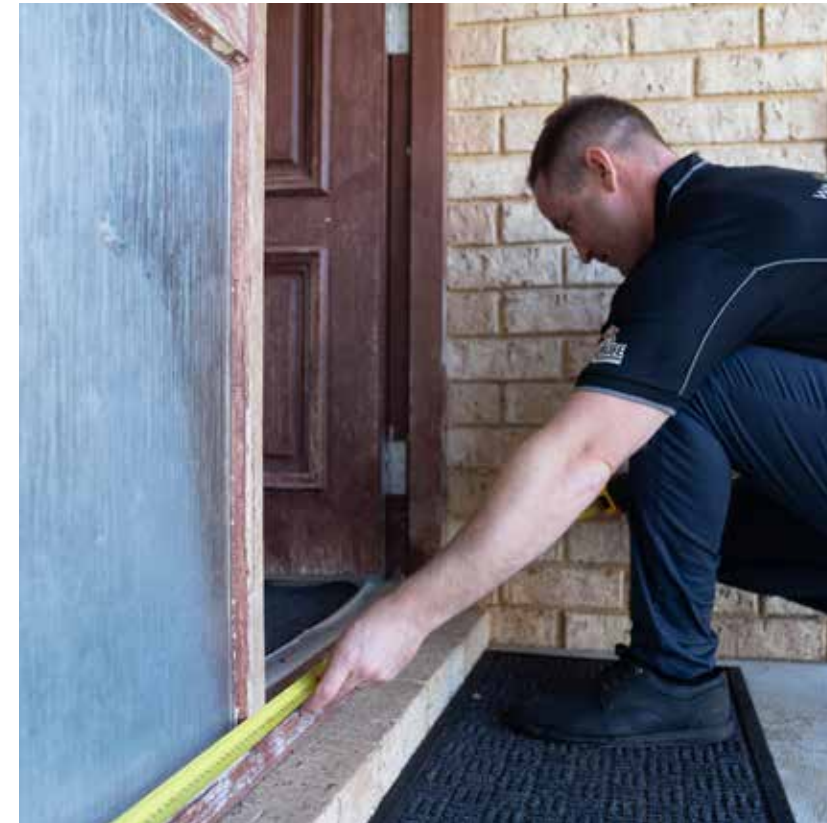
The size and type of your windows and doors, as well as the structure of your home will determine the amount of work needed, so it's a good idea to double check with your renovation contractor the extent of the work covered in the quote.

A 'retrofit' installation where the replacement window or door will fit the existing opening is more straightforward than installing windows or doors that require more extensive construction work - such as replacing a window with a sliding door.

At this stage you want to ask whether the scope of work includes all the work to be done with the existing window or door removal and replacement. Is it a full service contract or only for the replacement of the window or door, and requires you to organise a separate contractor to repair any surrounding damage from the replacement?

Ask your contractor...

What's included in the quote? What about 'Make Good' repairs after the door or window has been removed and replaced, and cleaning up after the work is complete?



ASK ABOUT:

Re-Tiling: If you are removing or replacing a window or door in a bathroom or other tiled area of your house you may need to replace cracked or damaged tiles after installing the new frames. ***Tip:** If you are planning a complete bathroom renovation start with the windows and doors to avoid damaging new tiles and having to re-tile again!

Plastering: Plaster damage from the removal of old frames is common and just like re-tiling, it's possible your walls will need to be re-plastered.

Painting: Once you've finished any re-plastering you'll want to help complete your renovation with a quality paint job by touching up the area around your new frames.

Trim: Exterior trim around the windows and doors provides decorative detail on your home's facade.

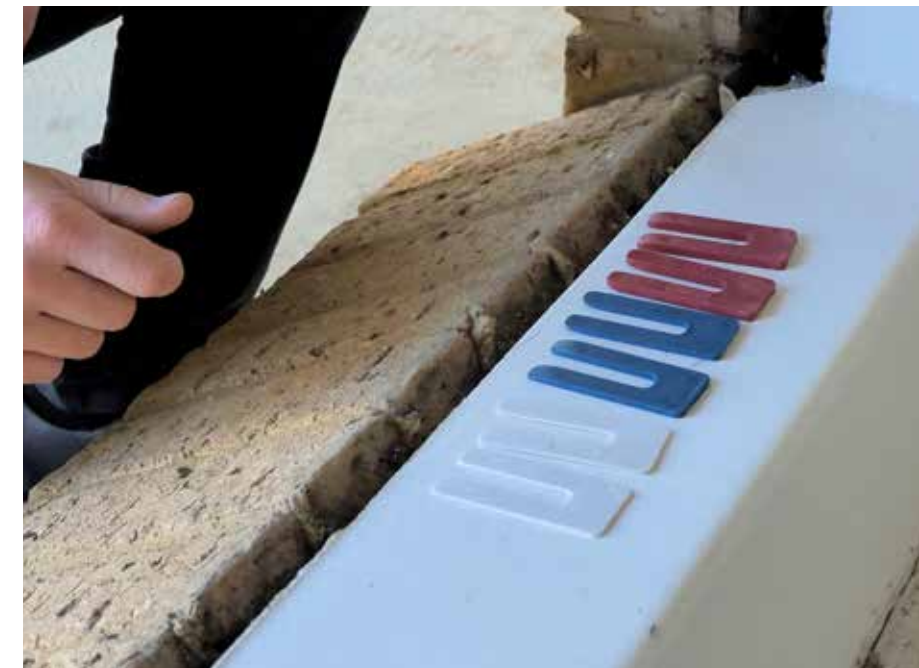
Sub sills: Sub sills or sill trays seal up the brick cavity to prevent wind or water getting in.

Flashing: Used to weatherproof your windows and doors and is particularly important in high wind and exposed locations, so make sure to ask the contractor if their quote includes replacement flashing when updating old doors and windows. If flashing is not installed or not working properly it can result in leaks.

Licensed builder/contractor: Using unlicensed trades can potentially be dangerous if the work is not completed to current standards specified in the National Construction Code (NCC). Poor quality work from an unlicensed builder can also mean spending more money and time fixing issues.

Ask your contractor...

Do they use packers to support and level the sill? Some quotes may specify timber knock-ins instead, which over time may warp, rot, and fall out, causing the door or window to move and the weather sealing to fail.



✓
Packers are preferred for their durability, ease of use, and resistance to moisture.

✗
Timber knock-ins may warp, rot, and fall out over time, causing the door or window to move and the weather sealing to fail.



QUALITY AND SUITABILITY OF THE WINDOWS, DOORS AND OTHER BUILDING MATERIALS BEING USED

It's important to find out who your contractor plans to use to supply your new windows and doors. If one contractor's quote is considerably lower than others, ask about the quality of their building materials and the brand of windows and doors that will be supplied.

Jason Windows has been supplying quality products to the West Australian building industry since 1959, pioneering the introduction of aluminium windows and doors in WA in the early 1960s. As a result, Jason Windows has become the benchmark for product design, strength, and service.

For decades, WA's leading builders have specified Jason Windows in their homes, with many entrusting their window, door and security screen supply, installation, and service exclusively to Jason Windows.

Did you know... Jason Windows has a purpose built product testing facility in Welshpool, the only one of it's kind in Western Australia. This ensures only the highest quality designed and manufactured products are supplied to customers.





Jason Windows Timber Look Doors, the natural look of timber with the durability and strength of aluminium.

WHY ALUMINIUM?

Our Remove & Replace renovation partners prefer to use Jason Windows aluminium windows and doors for their quality, reliability and durability.

Maintenance of timber

Timber doors and window frames require regular maintenance to keep them looking good and to meet most warranty conditions.

Compared with the upkeep that comes with natural wood and the West Australian climate, Jason Doors and Windows have the durability and strength of aluminium, which only needs minimal maintenance.

And best of all, Jason Windows aluminium doors and window frames require no re-painting as they have a durable powder coat and won't warp like timber!

Ask your contractor...

How long can PVC last and how does it cope with the extreme weather in Western Australia?

How long is the warranty period for PVC suppliers and how does it compare with the warranty for Aluminium products? Jason Windows gives you a 10 year structural warranty and a 2 year warranty for moving parts.

PERFORMANCE CLAIMS

Australian Standards

Ask your contractor to provide written evidence when claiming the product and installation will meet Australian Standards. Our Remove & Replace renovation partners follow Jason Windows installation standards which are in line with Australian Standards.

Energy efficiency claims

Any performance claims should be verified. For example, if your contractor claims their double glazing will save you 70% in energy costs, ask them how they came to this figure. There are many variables that can affect energy efficiency when double glazing is installed.

Ask your contractor...

Always ask your contractor for a specification sheet on the glass performance.

Jason Windows

Show: 100 entries

Generate CSV

Search:

| Window ID | Frame | Glazing | Cooling Stars | Heating Stars | Cool% Heat% | U _g | SHGC _g | T _{int} | Air Infil |
|------------|--|---------------------|---------------|---------------|----------------|----------------|-------------------|------------------|-----------|
| JAS-001-06 | Aluminium Premium Awning Window - Single Glazed | 6.38CPS6 | ☆☆☆ | ☆☆☆☆☆ | 48% 22% | 3.2 | 0.40 | 0.42 | 0.18 |
| JAS-003-07 | Aluminium Premium Awning Window - Single Glazed | 45n | ☆☆☆ | ☆☆☆☆☆ | 48% 27% | 3.5 | 0.46 | 0.45 | 0.16 |
| JAS-003-08 | Aluminium Premium Awning Window - Single Glazed | 45n | ☆☆☆ | ☆☆☆☆☆ | 41% 27% | 3.5 | 0.46 | 0.48 | 0.16 |
| JAS-003-09 | Aluminium Premium Awning Window - Single Glazed | 6.38CPS6 | ☆☆☆ | ☆☆☆☆☆ | 42% 27% | 3.4 | 0.44 | 0.48 | 0.16 |
| JAS-003-10 | Aluminium Premium Awning Window - Single Glazed | 6.38CPS6 | ☆☆☆☆ | ☆☆☆☆☆ | 48% 22% | 3.4 | 0.34 | 0.23 | 0.16 |
| JAS-003-11 | Aluminium Premium Awning Window - Single Glazed | 6SP10 | ☆☆☆ | ☆☆☆☆☆ | 38% 48% | 4.9 | 0.53 | 0.58 | 0.16 |
| JAS-003-12 | Aluminium Premium Awning Window - Single Glazed | 4SP10 | ☆☆ | ☆☆☆☆☆ | 34% 60% | 4.8 | 0.57 | 0.60 | 0.16 |
| JAS-005-08 | Aluminium Benchmark Fixed Window - Single Glazed | 45n | ☆☆☆ | ☆☆☆☆☆ | 40% 34% | 4.8 | 0.53 | 0.60 | 0.18 |
| JAS-005-09 | Aluminium Benchmark Fixed Window - Single Glazed | 6.38CPS6 | ☆☆☆ | ☆☆☆☆☆ | 41% 28% | 4.4 | 0.52 | 0.60 | 0.16 |
| JAS-005-10 | Aluminium Benchmark Fixed Window - Single Glazed | 6.38CPS6 | ☆☆☆☆ | ☆☆☆☆☆ | 50% 28% | 4.4 | 0.39 | 0.26 | 0.16 |
| JAS-005-11 | Aluminium Benchmark Fixed Window - Double Glazed | 41y5H6x | ☆☆☆ | ☆☆☆☆☆ | 48% 28% | 3.9 | 0.50 | 0.44 | 0.16 |
| JAS-005-12 | Aluminium Benchmark Fixed Window - Double Glazed | KC35-RE7 | ☆☆☆ | ☆☆☆☆☆ | 38% 31% | 3.4 | 0.63 | 0.67 | 0.16 |
| JAS-005-13 | Aluminium Benchmark Fixed Window - Double Glazed | KC35RA-RE7 | ☆☆☆ | ☆☆☆☆☆ | 38% 38% | 3.0 | 0.63 | 0.67 | 0.16 |
| JAS-005-14 | Aluminium Benchmark Fixed Window - Single Glazed | 6SP10 | ☆☆ | ☆☆☆☆☆ | 32% 41% | 4.3 | 0.53 | 0.72 | 0.16 |
| JAS-005-15 | Aluminium Benchmark Fixed Window - Single Glazed | 4SP10 | ☆☆ | ☆☆☆☆☆ | 27% 42% | 4.4 | 0.58 | 0.74 | 0.16 |
| JAS-015-53 | PAU11 Awning Window - Double Glazed | 10x12M6.38WTransLan | ☆☆☆ | ☆☆☆☆☆ | 42% 52% | 4.4 | 0.40 | 0.41 | 0.43 |
| JAS-015-54 | PAU11 Awning Window - Double Glazed | 5P65/12A6.38CPSLan | ☆☆☆☆ | ☆☆☆☆☆ | 48% 58% | 3.9 | 0.46 | 0.50 | 0.43 |
| JAS-015-55 | PAU11 Awning Window - Double Glazed | 6.38BnCh12A/5C6 | ☆☆☆☆ | ☆☆☆☆☆ | 54% 51% | 4.0 | 0.37 | 0.42 | 0.43 |
| JAS-015-56 | PAU11 Awning Window - Double Glazed | 6SP10/12A/5C6 | ☆☆☆☆ | ☆☆☆☆☆ | 48% 58% | 3.6 | 0.46 | 0.51 | 0.43 |
| JAS-015-57 | PAU11 Awning Window - Double Glazed | 6SP10/12A/5C3 | ☆☆☆☆ | ☆☆☆☆☆ | 58% 51% | 3.8 | 0.34 | 0.39 | 0.43 |

DOES THE CONTRACTOR HAVE INSURANCE COVER & OFFER A WARRANTY?

Contractors without proper insurance (or any at all) will often provide lower bids. This can leave homeowners responsible for any injuries to trades people, or any damages that arise.

You should also ask about the warranty that is included with their work, and if there are any warranties for the products and building supplies that are used in the renovation.

Jason Windows offer a structural product warranty for a period of 10 years and a moving parts warranty for a period of 2 years from the date of delivery.

The Jason Windows warranty statement can be found at jasonwindows.com.au/service-maintenance/warranties/

Ask your contractor...

Do you offer a warranty and insurance cover for your products and installation?

WHEN CAN THE RENOVATION START AND HOW LONG WILL IT TAKE?

A good window contractor will be able to give you a time frame on when your job can be scheduled and how long it will take to be completed. This may seem like an unimportant question to ask but knowing upfront can help save you time, money and inconvenience.

As the largest manufacturer of windows and doors in Western Australia, our Remove & Replace partners trust Jason Windows to give you confidence and peace of mind knowing that you are dealing with a well established, innovative company with a track record of delivering a quality result on time.

Ask your contractor...

Do they plan to save time by using doors and windows that are available off the shelf but need to be modified to fit? Or will they be custom made to fit your home. Remember, there is no shortcut to quality.



BEFORE



AFTER

Warnbro: Old timber doors replaced with new aluminium Jason Sliding Window and Lowlites.



BEFORE



AFTER

Bunbury: Outdoor patio/alfresco enclosed with new aluminium Jason Windows and Doors.



AFTER

Baldivis: Shed goals... Jason Sliding Doors and Security Screens elevate this backyard shed from ordinary to extraordinary.

LEVEL OF EXPERIENCE AND QUALIFICATIONS

Jason Windows partners with trusted and pre-qualified Remove and Replace specialists. We have supplied the windows and doors for hundreds of their happy customers and are confident in their ability to deliver a great client experience.

The cost of hiring an inexperienced window and door installer may appear to be cheaper in terms of price but it can be far more costly in the long run in terms of quality and enjoyment of your new renovation.

By all means compare quotes between multiple contractors but always take into account their reputation, quality of work, quality of products used, and level of customer service.

Another important factor that can determine the price of a quote are the qualifications that your window and door contractor holds. Are they a licensed contractor and qualified glazier with solid experience, or are they a handyman that can do the job but don't specialise in window and door renovations?



North Beach: Old timber entry removed & replaced with Jason Windows Sentry Door, and sidelites with 90 degree coupler. Pictured in Night Sky Black.

CHOOSING THE RIGHT CONTRACTOR FOR YOUR WINDOW AND DOOR RENOVATIONS

You've compared the quotes and now it's time to choose your renovation contractor. This is where your homework pays off and things get exciting.

At this final stage it's a good idea to research your preferred contractor a little more by reading customer reviews and looking at their gallery of past work. If you're still happy at this stage it's time to let the renovation fun begin!

Ask your contractor...

You should ask your contractor for references and examples of past work. Evaluating quotes based on past work and customer reviews can help your decision making process.

REMOVE & REPLACE PREFERRED PARTNERS

Jason Windows supply quality windows, doors and security screens but we leave the renovation work to the pros. Which is why we partner with West Coast Window Installations, WA Custom Replacement Windows and Doors, and Ikon Glass South West.

Rest assured our Remove & Replace renovation partners are tradesmen not salesmen.

There's no up-selling or spinning - they take pride in their work and do their best for you because they know happy customers are good for their business!



WEST COAST WINDOW INSTALLATIONS

West Coast Window Installations, a long-standing trusted partner of Jason Windows, specialise in window and door replacements.

Under the leadership of Ben Schmidt, WCWI's team of seasoned professionals will collaborate with you to understand your needs, and provide the most innovative and practical solutions. Expect a unique, tailored experience centred around the company's core values of professionalism, quality, sustainability, trust and respect.

West Coast Window Installations' niche position allows them to focus on what they do best—enhancing your home with high quality, specialist installations, using Jason Windows trusted products.

Servicing North Metro Area
On Display at Home Base, Display No. 83
wcwi.com.au
Tel 6296 5836



WA CUSTOM REPLACEMENT WINDOWS AND DOORS

WA Custom Replacement Windows and Doors is a fully licensed, accredited member of the Australian Glass and Glazing Association specialising in the removal and replacement of windows and doors to assist in your renovation.

Owner and Master Glazier Gavin Turner and General Manager and Master Glazier Brent Beahan have over 40 years of experience in the industry between them. They are backed by a team of fully qualified glaziers and a customer-driven service team, so you can be assured your project will be in safe hands.

Using trusted Jason Windows products, WA Custom Replacement Windows and Doors strives to provide the highest quality installations and customer satisfaction.

Servicing South Metro Area
On Display at Home Base, Display No. 83
wacustomglass.com.au
Tel 9418 6222



IKON GLASS SOUTH WEST

Ikon Glass South West was established in Bunbury in June 2008 with the aim of providing a high quality product and exceptional service to the South West.

By partnering with Jason Windows as an official Remove & Replace Partner for the South West, Ikon Glass South West is proud to supply and install the full range of quality Jason products.

The Ikon South West team pride themselves on a quality finish every time, which is why they are a trusted partner of Jason Windows.

Servicing South West Region

ikonsouthwest.com.au

Tel 9726 0900

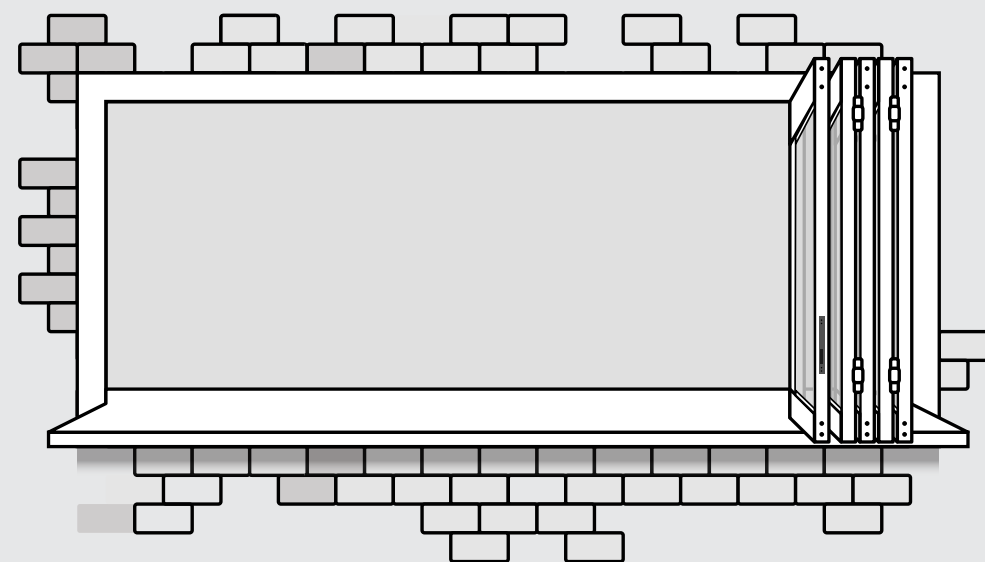


HAPPY RENOVATING!

Thank you for reading this guide. If you have any further questions please do not hesitate to contact our friendly Remove & Replace partners or book a visit at one of our showrooms conveniently located in Welshpool and Bunbury. Additionally, you can view our products at Home Base Subiaco.

Book a showroom appointment

jasonwindows.com.au/showroom-bookings





Visit our website gallery for inspiration: jasonwindows.com.au/gallery
Get the latest on special offers & more: jasonwindows.com.au/updates
Book a guided showroom visit: jasonwindows.com.au/showroom-bookings

PERTH SHOWROOM: 31 Sheffield Road (cnr Dampier Rd), WELSHPOOL | Tel (08) 9351 3400

BUNBURY SHOWROOM: 21 Worcestor Bend, DAVENPORT | Tel (08) 9726 2213

HOME BASE (Display Only): 55 Salvado Rd (cnr Harborne St), SUBIACO

jasonwindows.com.au

